Foreign Competition and North Carolina's Furniture Industry

Pre-Seminar Questions Answer Key

Overview

Introduction

- 1. Shut down plants, lay off workers, rethink their corporate strategies to remain competitive
- 2. Should the government be intervene more to protect the industry

Key Furniture Companies in North Carolina

- 3. Thomasville Furniture & Broyhill Furniture (both owned by Furniture Brands International), Klaussner Corporation, Lexington Home Brands
- 4. Piedmont Triad Region (Guildford, Randolph, Davidson counties)

Employment and Wages

- 5. Ranks among the top three furniture manufacturing states
- 6. Dropped over the past decade
- 7. Dropped below the state average manufacturing wage

Global Competition and Outsourcing

- 8. U.S. producers began to import more
- 9. Abundant cheap labor abroad, costs less to train and retain workers, environmental regulations
- 10. Went from \$100 billion to \$325 billion due to cheap labor offshore and tighter government regulations on environmental conditions

Public Policy

Overview

- 1. Increased taxes and the desire to decrease costs
- 2. Working to promote domestic companies and workers; trying to create policies that protect domestic manufacturing & ensure international competitiveness
- 3. In hopes of increasing tariffs and quotas on imported goods to promote domestic capital
- 4. To ensure the highest level of productivity

Impact of Chinese Imports

- 5. An influx of foreign direct investment and the growth of export markets
- 6. Average annual wages for these employees increased
- 7. Lured by weaker regulations, ability to build world class facilities, and an abundant labor supply
- 8. Growing acceptance in the U.S. market of ready to assemble furniture
- 9. Finding benefits of establishing long-term relationships with foreign firms

Education and Skills: The Key to Staying Competitive in the Job Market

- 10. Allocated funding for unemployment benefits and retraining programs (i.e. National Emergency Grant)
- 11. North Carolina's workforce development system
- 12. Core services- provide basic assessment of skill levels and abilities as well as assistance in job search and placement
 - Intensive services- offer more comprehensive assessments, counseling services and development of useful skills
 - Training services- provide a wide range of programs such as on-the-job training and skills upgrading
- 13. Since the traditional manufacturing industries have not been creating new jobs, workers have to acquire new skills that are useful in other industries
- 14. Thomasville offers outplacement services for workers and supports government sponsored retraining programs