

## Dairy Industry <sup>[1]</sup>

# Dairy Industry

by Chester Paul Middlesworth, 2006

See also: [Beverage, Milk](#) <sup>[2]</sup>; [Buttermilk](#) <sup>[3]</sup>; [Sweet Milk](#) <sup>[4]</sup>; [Town Milk](#) <sup>[5]</sup>.



Until commercial dairies became commonplace in the early years of the twentieth century, milking dairy cows was a daily chore on North Carolina farms, providing families with fresh milk, cream, and butter. In 1914 [John A. Arey](#) <sup>[6]</sup> of [Iredell County](#) <sup>[7]</sup> was named to the dairy division of the U.S. Department of Agriculture and began assisting North Carolina farmers in good dairy management. Arey was a pioneer in farm extension work and helped establish high standards for dairy farming in the state.

After 1900, in areas of North Carolina where farms were changing from row crops to [livestock](#) <sup>[8]</sup> (primarily the Piedmont and western regions), some farmers with milk surpluses started regular dairy routes. These routes gave farmers ready cash each month rather than forcing them to wait for the annual row crop harvest. Small dairies, or creameries, usually served nearby geographic areas, selling fresh milk, butter, and ice cream to local families. By the early 1940s, such creameries were delivering milk to homes and grocery stores daily. These creameries often developed their own brand names in direct competition with some of the larger processors such as Pet and Sealtest.

The year 1938 marked the beginning of a growth trend in North Carolina dairy herds and an improvement in the overall quality of milk in the state. In 1944, for the first time in North Carolina's history, the state produced enough milk for both home consumption and export to other states. North Carolina continued to appropriate funds specifically for dairy industry support in the annual budget from that time to the present. Dairy farmers were able to get more milk from each cow through better nutrition, care, and facilities. Eventually this success resulted in overproduction, and some dairy herds were sold off.



Jones Dairy milk bottle, 1945.  
Image from the North Carolina  
Museum of History.

<sup>[9]</sup>In 1936 the Carnation Company of Wisconsin established a new facility in Statesville to produce condensed milk. By 1940 the Carnation factory was in full operation. Fresh milk was delivered to Statesville from initial receiving plants across the state at Albemarle, Shelby, Spruce Pine, and other areas as well as from nearby dairy

farms. During the 1950s and 1960s, more than 35,000 gallons of milk were being received each day at the Carnation plant at Statesville.

By 1953 more than 300 dairies existed in Iredell County, which has been the leading dairy county in North Carolina since records were officially kept. ([Randolph](#) <sup>[10]</sup>, [Alleghany](#) <sup>[11]</sup>, [Alexander](#) <sup>[12]</sup>, and [Rowan](#) <sup>[13]</sup> Counties have also maintained substantial numbers of dairy cows.) The state's dairy farmers sold their Grade A milk (a designation that signifies wholesomeness, not quality) to major processors in their region and across the state. Lower-grade milk went to Carnation in Statesville, along with surplus Grade A milk.

As grocery chains grew larger they developed their own in-store brands, which were often sold at a lower price. This forced many dairies to merge with larger companies such as Dairymen Cooperative, which processed the dairy products for major grocery chains.

The N.C. [Department of Agriculture](#) <sup>[14]</sup> reported that in 1947 there were 350,000 dairy cows on North Carolina farms; that year these cows produced 175 million gallons of milk. Milk output per dairy cow continued to improve over the next half century, although the number of dairy cows in the state dropped drastically. By 1995 the average output per cow had increased to 1,894 gallons of milk. There were more than 400 commercial dairies in North Carolina at the start of the twenty-first century, maintaining approximately 69,000 dairy cows. Few of the small and medium-size creameries remained. A handful of specialty ice cream companies were exceptions and continued successful operations, such as [Mooresville Ice Cream Company](#) <sup>[15]</sup> in the town of Mooresville.

### **Additional Resources:**

North Carolina Dairy Industry Stabilization and Growth Program Strategic Planning Committee. "*Dairy Advantage*" *North Carolina's Dairy Industry Stabilization And Growth Program Strategic Plan* Raleigh: North Carolina Department of Agriculture & Consumer Services, 2008.  
[http://www.ncagr.gov/markets/commodit/dairy/dairy\\_advantage.pdf](http://www.ncagr.gov/markets/commodit/dairy/dairy_advantage.pdf) <sup>[16]</sup> (accessed November 13, 2012).

"Marketing - Dairy." Raleigh: North Carolina Department of Agriculture & Consumer Services.  
<http://www.ncagr.gov/markets/commodit/dairy/index.htm> <sup>[17]</sup> (accessed November 13, 2012).

"Dairy Advantage." The North Carolina Association for Dairy Stabilization & Growth, Inc.  
<http://www.ncdairyadvantage.com/> <sup>[18]</sup> (accessed November 13, 2012).

DAIReXNET. North Carolina State University and North Carolina A&T Cooperative Extension.  
[http://www.extension.org/dairy\\_cattle](http://www.extension.org/dairy_cattle) <sup>[19]</sup> (accessed November 13, 2012).

McLaurin, U. P. "Long Meadow Farms Deliver 22 Dairy Products." *The E.S.C. Quarterly* 20, no.1-2 (Summer-Fall 1962).  
<https://digital.ncdcr.gov/Documents/Detail/e.s.c.-quarterly-1962-summer-fall-v.20-no.3-4/4239412> <sup>[20]</sup> (accessed November 13, 2012).

"State Approching Self-Sufficiency in Dairy Production." *The E.S.C. Quarterly* 13, no.1-2 (Winter-Spring 1955): 57-64.  
<https://digital.ncdcr.gov/Documents/Detail/e.s.c.-quarterly-1955-winter-spring-v.13-no.1-2/4239214> <sup>[21]</sup> (accessed November 13, 2012).

Gorman, Libby, Mary Hunter Martin, Deborah Ellison, Jearlean Woody, and James F. Devine. *North Carolina Century Farms: 100 years of continuous agricultural heritage*. Raleigh: North Carolina Department of Agriculture, 1989. <https://archive.org/details/northcarolinacen1989gorm> <sup>[22]</sup>

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"Photograph, Accession #: H.19XX.324.91." 1920-1930. North Carolina Museum of History. <https://collections.ncdcr.gov/RediscoveryProficioPublicSearch/ShowItem.aspx?15564+> <sup>[23]</sup> (accessed February 21, 2019).

"Milk Bottle, Accession #: H.1987.80.2." 1945. North Carolina Museum of History. <https://collections.ncdcr.gov/RediscoveryProficioPublicSearch/ShowItem.aspx?59973+> <sup>[9]</sup> (accessed February 21, 2019).

### **Subjects:**

[Agriculture](#) <sup>[24]</sup>

[Industry](#) <sup>[25]</sup>

### **Authors:**

[Middlesworth, Chester Paul](#) <sup>[26]</sup>

### **Origin - location:**

[Alleghany County](#) <sup>[27]</sup>

[Alexander County](#) <sup>[28]</sup>

[Iredell County](#) <sup>[29]</sup>

[Randolph County](#) <sup>[30]</sup>

[Rowan County](#) <sup>[31]</sup>

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